

SANTOSH KUMAR ANAND

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MBA(FINANCE/MARKETING), UGC NET
BA(HONS.) ECONOMICS, Ph.D. (Management - Pursuing)

More than 7 years of experience as **Assistant Controller of Examinations** with some reputed universities and also working as assistant professor with a total experience of more than 15 years. Specialization in Finance and interest area includes Equity Research, Derivatives, Microeconomics & Financial Management. UGC NET qualified and has NCFM certification in Derivative, Capital Market, Commodity & Depository Participant module, also got NISM certification in currency module & AMFI certification. Published papers in few journals and conference proceedings and Presented research papers in national & International conferences.

Apart from teaching also involved in the following activities at the University level:

- Working as **Assistant Controller of Examination & Assistant Professor (Royal School of Business)** with The Assam Royal Global University, Guwahati, Assam since July 2018.
- Played a vital role in framing of rules and regulation by which the exam cell to be governed.
- Taking care of conduction of examination at university level which includes:
 - Finalization of various committees & sub-committees in consultation with CoE (I/C) & VC, RGU to take care of examination as per the Ordinance & Statute of the University.
 - Planning for examinations i.e., finalization of budget for examination, preparing the date sheet.
 - Call for setting of question paper.
 - Looking after the moderation process of question paper.
 - Framing the rules & regulations for smooth conduction of examination.
 - Finalization and compilation of debarred list.
 - Helping the Examination conduction team in finalizing of invigilation duty chart and sitting plan.
 - Printing of question paper.
 - Conduction of examination with help of examination conduction team.
- Completion of Evaluation of Answer Sheets within the given deadline.
- Preparation & compilation of result.
- Moderation of marks and deciding on the grace marks to be allotted to the students based on Ordinance & Statute of the University.
- Declaration of result.
- Preparation of Grade Sheet and co-ordinate for distribution to the students.
- Preparing the list of degree awardees and organizing the university convocation.
- One of the key people handling NAD of the university.
- Uploading the academic documents of students on DIGILOCKER NAD.
- Apart of Examination also taking classes at UG & PG level. Taking classes of various subjects i.e. Managerial Economics, Financial Management, Security Analysis & Portfolio Management, International Financial Management etc.

Professional Qualification:

- UGC NET in the year 2012(JUNE) with 66%
- Master of Business Application (MBA) from JIMS, Kalkaji, Affiliated to GGS Indraprastha University, New Delhi, in the year 2007 with 67%

Professional Training/Research:

- Pursuing Ph.D. from 'The Assam Royal Global University' on the topic **“Public and Private Funding of Higher Education in India: A study of its consequences in Select Universities of Assam”** which is due for submission in next 2 months.

Research Publication:

- Research Paper titled **“An Empirical Study of the Quality of Education Offered by Universities in the State of Assam, India”** accepted for publication in International Journal of Indian Culture and Business Management (Submission ID: IJICBM-139621 – A CARE listed Journal) bearing ISSN No.: 1753-0814 (Online); 1753-0806 (Print) with an Impact Factor of 1.1
- Research Paper titled **“Higher Education Systems in India Through the Ages: A Critical Review from the Perspectives of Development in 2030”** published in Volume 21, Issue 3 (July-September 2023) of Jharkhand Journal of Development and Management Studies (JJDMs – A CARE listed Journal) bearing ISSN No.: 9873-9886
- Research Paper titled **“Commodity Derivatives: Making it safer mode of investment for common man”** published in Volume 5, Issue 2 (July-Dec, 2016) of International Journal of Media and Management (Scholar's View) bearing ISSN No.: 2319-121X
- Contributed a chapter in the book titled **“Indian Economy: Development Prospects & Perspectives.”** published by **Bharti Publications, New Delhi (ISBN978-93-81212-77-6)**

Conference (National/International):

- Presented a paper titled **“Comparative analysis of financial performance of Zee Media & NDTV during last five years”** at National conference organized by University Institute of Media Studies, Chandigarh University on 6th of April, 2018.
- Presented a paper titled **“Comparative analysis of performance of top biopharmaceutical companies in India during last four years”** at National seminar organized by Amity Institute of Biotechnology, Amity University Chhattisgarh on July 28-29th, 2016.
- Presented a paper titled **“Investing in a volatile financial market: Doom for the ignorant but blessing for the competent”** at an international conference on Management Practices and Research, held on July 22nd 2016 at Apeejay School of Management, New Delhi.
- Presented a paper titled **“Cyber Security: A roadblock to cashless economy”** at a national conference on Cyber Security Issues and Challenges, held on February 26th 2016 at Technia Institute of Advanced Studies, New Delhi.
- Presented a paper titled **“Cashless Economy: A tool against corruption”** at a national conference on 13-14th August, 2015 at Raipur, organized by ITM University, Raipur.
- Presented a paper titled **“BRICS: India Vs Brazil”** at International Conference in Ranchi on **11-12th July, 2014** organized by **Society of Technical and Management Professionals (STMP), New Delhi.**
- Presented a paper titled **“Volatile Indian Currency: A trend analysis in last three years”** at International Conference in Haridwar on **21-22nd June, 2014** organized by **Society of Technical and Management Professionals (STMP), New Delhi.**
- Presented a paper entitled **“Culture of Corruption, Democracy and Economic Growth”** at National seminar and business summit on **“Democracy & Agenda for growth in India”** in absentia.

Workshop (Attended/Organized):

- Conducted a workshop on **“Option Strategies”** at Amity Business School, Amity University Chhattisgarh, Raipur & was one of the resource person for options introduction and few strategies.
- Conducted a workshop on **“Equity Trading Skills”** at Amity Business School, Amity University Chhattisgarh, Raipur & was one of the resource person for technical analysis of stocks.
- Participated in the national workshop on **“Laws Relating to Mergers & Acquisition”** organized by Amity Law School, Amity University Chhattisgarh, Raipur held on 18th day of November, 2016 as resource person.
- Attended a workshop on research methodology, organized by Amity Law School, Amity University

Chhattisgarh on 9th of September 2016.

- Conducted a 2-day workshop on “**Equity Trading Skills**” at ITM University, Raipur on 20-21st April, 2015.

Training (FDP) attended:

- Attended FDP on “**Creativity in Teaching**” organized by “**Chitkara University.**”
- Attended FDP on “**Advances in Research Methods & Data Analytical Tools**” organized by “**All India Management Association.**”
- Attended 2 days training in **technical analysis** organized by Precise Technicals, Pune
- Attended a workshop on “**How to succeed in National and International Marketing**” conducted by **FICCI Ladies Organization** & supported by **HANNS SEIDEL FOUNDATION, GERMANY.**

Professional Certification:

- NISM certification in Currency Module
- NSE Certification in Financial Market- Derivative Market (Dealers) module
- NSE Certification in Financial Market- capital Market (Dealers) module
- NSE Certification in Financial Market- Commodity Market (Dealers) module
- NSE Certification in Financial Market- DP module
- AMFI Certified Mutual Fund Adviser

Educational Qualification:

| Examination | Board/University | School/College | Year |
|------------------|------------------|------------------------------|------|
| BA(Economics) | Delhi University | Ram Lal Anand (Eve) | 2003 |
| Intermediate | B.I.E.C. | St. Xavier’s College, Ranchi | 1998 |
| 10 th | B.S.E.B. | B.I.T. H/S, Mesra, Ranchi | 1996 |

Past Work Experience

Institution : Amity University, Chhattisgarh, Raipur
Designation : Assistant Professor & Co-ordinator (Examination – AUC)
Job duration : Sep 2015 – July 2018

Responsibilities

- Mentoring the MBA, BBA, BA (Economics), BA-LLB & B.Com. students and solving their queries.
- Taking care of academics and coordinating the same.
- Co-ordinator of examination, admission and CRC for Amity Business School.
- To conduct seminars and Group Discussions with students.
- Taking care of University Examination cell as Co-ordinator (Examination – AUC).
- Conduction of Examinations.
- Preparing the result of the University.

Institution : CBS, Chitkara University, Punjab
Designation : Assistant Professor
Job duration : July 2012 – Aug 2015

Responsibilities

- Mentoring the MBA, BBA & B.Com. students and solving their queries.
- Taking care of academics and coordinating the same.
- To conduct seminars and Group Discussions with students.

Industry Experience

Company : Religare Securities Ltd., New Delhi
Company Profile : Religare Securities Ltd. is India's one of the leading retail financial services Company. This deals in Shares, MFs, Insurance, Bonds Etc.
Designation : Branch Manager
Job duration : July 2011 – June 2012

Responsibilities

- Responsible for maintaining the profitability of the Branch.
- Handling a team of RMs and generating revenue through them.
- Keeping the seniors update about the performance of my team members.
- Achieving the team target by dividing it between team members in proper manner.
- Marketing of financial products (**Equity, Commodity & Currency**).
- Acquiring new clients and advising HNI's on their long-term and short-term investments.
- Retain existing customers and extend more services to them.
- Educating and training clients about the services and product of Religare vis-à-vis product and services of competitors.
- Responsibility for building and maintaining relationships with HNI's.

Company : India Infoline Ltd (IIFL), Delhi
Company Profile : India Infoline is India's one of the leading retail financial services Company. This deals in Shares, MFs, Insurance, Bonds Etc.
Designation : Sales Manager
Job duration : August 2009 – June 2011

Responsibilities

- Handling a team of RMs and generating revenue through them.
- Keeping the seniors update about the performance of my team members.
- Achieving the team target by dividing it between team members in proper manner.
- Marketing of financial products (**Equity, Commodity & Currency**).
- Acquiring new clients and advising HNI's on their long-term and short-term investments.
- Retain existing customers and extend more services to them.
- Educating and training client about the services and product of India Infoline vis-à-vis product and services of competitors.
- Responsibility for building and maintaining relationships with HNI's.

Company : Indiabulls Securities Ltd, Delhi
Company Profile : Indiabulls is India's one of the leading retail financial services companies. This deals in Shares, MFs, Insurance, Bonds Etc.
Designation : Relationship Manager
Job duration : Jan 2007 – July 2009

Responsibilities

- Marketing of financial products.
- Acquiring new clients and advising HNI's on their long-term and short-term investments.
- Retain existing customers and extend more services to them.
- Educating and training clients about the services and product of Indiabulls vis-à-vis product and services of competitors.
- Responsibility for building and maintaining relationships with HNI's.

Summer Internship

Company : Indiabulls Securities Ltd., New Delhi
Project Undertaken : **Growth and Future Prospects of Indiabulls in Commodity Market**
Duration : May 2006 – June 2006

Hobbies

- Trekking and leisure reading

Personal details:

Name : Santosh Kumar Anand
Father's Name : Satish Kumar Singh
Date of Birth : 06th July 1981
Gender : Male
Marital Status : Married

Contact details:

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Declaration: The above-stated information is true to the best of my knowledge.

Date:

Place: Guwahati

Santosh Kumar Anand